

"Feed your faith and your fears will starve to death."

## Latest from in\_crove

### OPEN HOUSE WORKSHOP (29<sup>th</sup> Feb, 2008)

The open house workshop on "10 principles of INTRAPRENEURSHIP" conducted at the India International Centre, New Delhi by Mr. Sanjeev Dhawan received an enthusiastic response from individuals and organisations. The workshop focused on the guiding principles that can help channelize the energies of professionals into challenging pursuits by identifying opportunities and leading them to their logical conclusion.

Among the participating Organisations were Honda Motorcycle & scooter India Ltd., Samsung India Electronics, Pee Empro Exports Pvt. Ltd, Claris life Sciences, JBM Auto Limited, Dolphin Travels Pvt. Ltd, Disha Management and State Times.

#### Comments of participants

Feeling good, motivated & confident of doing things differently and taking new challenges

-Mr. Rajpreet Malhotra

Very confident & clear of what I need to do next

Mr Hamid Hashmi

Elevated spirits, raring to do something new.

Mr. Bhawish Awasthy

It has definitely ignited the spark in me

Mr. Rajnish Mittal

[View details of the module](#)

## Defect Concentration Diagram

By: Sanjeev Kumar Dhawan

### What

Defect concentration diagram is a simple visual tool that helps in collecting & analyzing data in a variety of situations/ work areas.

It is a simple visual aid to collect data about an area or idea you are investigating.

A sketch (or, picture/ layout of the part/ area) is used to display the location of defects in parts/ assemblies or, areas with defects shown by visual indicators.

### When

Defect concentration diagram are used effectively in the following situations:

- During data collection phase of problem identification
- Collecting data to monitor the post solution situation

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## Five Keys to great Questions

By: Kevin Eikenberry

Sammy was a young and ambitious salesperson. Part of his training had been to spend time with Raima, a veteran and very successful salesperson at the firm. As went on sales calls with Raima he took notes, and one of the things he marveled at was Raima's ability to ask great questions. In fact he had been collecting and recording her questions and had begun using the same questions himself

Sammy was disappointed though, as it seemed that the questions that worked so well for Raima didn't seem to have the same result for him.



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## JS Milker – Manual Milking Devise

The JS Milker is a manual milking device that has the potential to play a pivotal role in contributing to the rural income. It is manufactured and marketed by J Support Industries, a Kerala-based company headed by Mr. Joy John. The JS Milker is a simple vacuum driven device, which can be used to effortlessly draw milk from cows. This portable machine has a vacuum handle, which is used to create the necessary suction power to draw milk out of the udder in the most hygienic and easy manner. The device is also fitted with a



vacuum meter to monitor vacuum built. This helps in preventing any damage to the milk nodes of the cows and makes the whole process of milking absolutely simple and safe for the cattle.

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## Water crisis grows worse as India gets richer

By Somini Sengupta  
International Herald Tribune, FRIDAY, SEPTEMBER 29, 2006

**NEW DELHI:** The quest for water can drive a woman mad. Ask Ritu Prasher. Every day, Prasher, a homemaker in a middle-class neighborhood of the capital, rises at 6:30 a.m. and begins fretting about water. It is a rare morning when water trickles through the pipes. More often, not a drop will come. So Prasher will have to call a private water tanker, wait for it to show up, call again, wait some more and worry about whether there are enough buckets filled in the bathroom in case no water arrives. "Your whole day goes just planning how you'll get water," Prasher, 45, recounted one morning this summer, cellphone in hand and ready to press redial for the water tanker. "You become so edgy all the time."



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